## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

FOR THE QUARTERLY PERIOD ENDED DECEMBER 31, 2003

Commission file number 1-2918

ASHLAND INC. (a Kentucky corporation)

I.R.S. No. 61-0122250 50 E. RiverCenter Boulevard P. O. Box 391 Covington, Kentucky 41012-0391

Telephone Number: (859) 815-3333

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by checkmark  $% \left( 1\right) =\left( 1\right) +\left( 1$ 

At January 31, 2004, there were 69,504,506 shares of Registrant's Common Stock outstanding. One Right to purchase one-thousandth of a share of Series A Participating Cumulative Preferred Stock accompanies each outstanding share of Registrant's Common Stock.

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PART I - FINANCIAL INFORMATION

TTEM 1. ETNANCIAL STATEMENTS

STATEMENTS OF CONSOLIDATED INCOME

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES

Three months ended

	Deceilli	per 31
(In millions except per share data)	2003	2002
REVENUES		
Sales and operating revenues	\$ 1,923	\$ 1,738
Equity income	38	35
Otherincome	13	18
	1,974	1,791
COSTS AND EXPENSES		
Cost of sales and operating expenses	1,518	1,373
Selling, general and administrative expenses	316	334
Depreciation, depletion and amortization	48	52
	1,882	1,759

OPERATING INCOME  Net interest and other financial costs		92 (30)		32 (32)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES Income taxes		62 (23)		- (1)
INCOME (LOSS) FROM CONTINUING OPERATIONS  Results from discontinued operations (net of income taxes) - Note B		39 (5)		(1) (91)
NET INCOME (LOSS)	\$	34	\$	(92)
BASIC EARNINGS (LOSS) PER SHARE - Note A Income (loss) from continuing operations Results from discontinued operations	\$	.56 (.07)	\$	(.02) (1.33)
Net income (loss)	\$	. 49	\$	(1.35)
DILUTED EARNINGS (LOSS) PER SHARE - Note A Income (loss) from continuing operations Results from discontinued operations	\$	.56 (.07)	\$	(.02) (1.33)
Net income (loss)	\$ ====	. 49	\$ ===	(1.35)
DIVIDENDS PAID PER COMMON SHARE	\$	.275	\$	. 275

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

(In millions)	December 31 2003		September 30 2003			
ASSETS						
CURRENT ASSETS						
Cash and cash equivalents Accounts receivable	\$	201	\$	223	\$	119
Allowance for doubtful accounts		1,083 (38)		1,170 (35)		975 (36)
Inventories - Note A		483		441		474
Deferred income taxes		110		142		83
Assets of discontinued operations held for sale Other current assets		103		- 144		201 89
other current assets		103		144		
TANKECTMENTS, AND OTHER ACCETS		1,942		2,085		1,905
INVESTMENTS AND OTHER ASSETS Investment in Marathon Ashland Petroleum LLC (MAP)		2,335		2,448		2,300
Goodwill		527		523		511
Asbestos insurance receivable (noncurrent portion)		403		399		402
Other noncurrent assets		355		340		328
PROPERTY, PLANT AND EQUIPMENT		3,620		3,710		3,541
Cost		2,999		2,959		2,917
Accumulated depreciation, depletion and amortization		(1,780)		(1,748)		(1,653)
		1, 219		1,211		1,264
		-,				
	\$	6,781	\$	7,006	\$	6,710
	====		====	=======	===:	
LIABILITIES AND STOCKHOLDERS' EQUITY						
CURRENT LIABILITIES						
Debt due within one year	\$	145	\$	102	\$	228
Trade and other payables		1,123		1,371		1,022
Liabilities of discontinued operations held for sale Income taxes		56		- 11		34 22
		1 224		1 404		1 206
NONCURRENT LIABILITIES		1,324		1,484		1,306
Long-term debt (less current portion)		1,429		1,512		1,598
Employee benefit obligations		399		385		518
Deferred income taxes Reserves of captive insurance companies		221 173		291 168		150 174
Asbestos litigation reserve (noncurrent portion)		562		560		525
Other long-term liabilities and deferred credits		355		353		364
Commitments and contingencies - Notes D and F						
		3,139		3,269		3,329
COMMON STOCKHOLDERS' EQUITY		2,318		2,253		2,075

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES STATEMENTS OF CONSOLIDATED COMMON STOCKHOLDERS' EQUITY

(In millions)		Common stock		Paid-in capital		Retained earnings		umulated other ehensive loss		Total
BALANCE AT OCTOBER 1, 2002  Total comprehensive income (loss) (1)  Cash dividends  Issued common stock under	\$	68	\$	338	\$	1,961 (92) (19)	\$	(194) 8	\$	2,173 (84) (19)
stock incentive plans				5						5
BALANCE AT DECEMBER 31, 2002	\$ =====	68	\$ ====:	343 ======	\$ ====	1,850 =====	\$ =====	(186) ======	\$ ==:	2,075 =====
BALANCE AT OCTOBER 1, 2003 Total comprehensive income (1) Cash dividends Issued common stock under	\$	68	\$	350	\$	1,961 34 (19)	\$	(126) 30	\$	2,253 64 (19)
stock incentive plans		1		19						20
BALANCE AT DECEMBER 31, 2003	\$ =====	69	\$	369 ======	\$ ====	1,976	\$	(96)	\$ ==	2,318 ======

(1) Reconciliations of net income (loss) to total comprehensive income (loss) follow.

		December 31
(In millions)		2002
Net income (loss) Unrealized translation adjustments Related tax benefits	\$ 34 29 1	\$ (92) 7 1
Total comprehensive income (loss)	\$ 64 =======	\$ (84)

Three months ended

At December 31, 2003, the accumulated other comprehensive loss of \$96 million (after tax) was comprised of net unrealized translation gains of \$20 million and a minimum pension liability of \$116 million.

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES STATEMENTS OF CONSOLIDATED CASH FLOWS

Three months ended December 31 (In millions) 2003 2002 CASH FLOWS FROM OPERATIONS Income (loss) from continuing operations  $\ \ \,$ \$ 39 \$ (1) Expense (income) not affecting cash
Depreciation, depletion and amortization
Deferred income taxes 48 52 21 14 Equity income from affiliates (35) (38) Distributions from equity affiliates
Change in operating assets and liabilities (1) 148 82 (150) (57) 68 CASH FLOWS FROM FINANCING Proceeds from issuance of common stock Repayment of long-term debt (38) (45) Increase in short-term debt Dividends paid (19) (19) (40) 1 CASH FLOWS FROM INVESTMENT Additions to property, plant and equipment (53)(23)Purchase of operations - net of cash acquired (5) Proceeds from sale of operations 5 Other - net 9 (44)(23)CASH PROVIDED (USED) BY CONTINUING OPERATIONS 33 (16) Cash used by discontinued operations (6) (4)INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS 29 (22) CASH AND CASH EQUIVALENTS - BEGINNING OF PERIOD CASH AND CASH EQUIVALENTS - END OF PERIOD 201 119

<sup>(1)</sup> Excludes changes resulting from operations acquired or sold.

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ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE A - SIGNIFICANT ACCOUNTING POLICIES

## INTERIM FINANCIAL REPORTING

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial reporting and Securities and Exchange Commission regulations. Although such statements are subject to any year-end audit adjustments which may be necessary, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These financial statements should be read in conjunction with Ashland's Annual Report on Form 10-K for the fiscal year ended September 30, 2003. Results of operations for the period ended December 31, 2003, are not necessarily indicative of results to be expected for the year ending September 30, 2004.

## **INVENTORIES**

(In millions)	Decen	December 31 2003		mber 30 2003	Dece	mber 31 2002
Chemicals and plastics Construction materials Petroleum products Other products Supplies Excess of replacement costs over LIFO carrying values	\$	372 61 71 53 4 (78)	\$	333 67 66 48 5 (78)	\$	351 70 63 48 5 (63)
	\$	483	\$	441	\$	474

## EARNINGS PER SHARE

The following table sets forth the computation of basic and diluted earnings (loss) per share (EPS) from continuing operations.

	 Th			andod
	Three months ended December 31			
(In millions except per share data)		2003		2002
NUMERATOR Numerator for basic and diluted EPS - Income (loss) from continuing operations	\$ ====	39 ======	\$ ===	(1)
DENOMINATOR Denominator for basic EPS - Weighted average common shares outstanding Common shares issuable upon exercise of stock options		69 -		68 -
Denominator for diluted EPS - Adjusted weighted average shares and assumed conversions	====	69	===	68
BASIC EPS DILUTED EPS	\$ \$	.56 .56	\$ \$	(.02) (.02)

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ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE B - DISCONTINUED OPERATIONS

Ashland is subject to liabilities from claims alleging personal injury caused by exposure to asbestos. Such claims result primarily from indemnification obligations undertaken in 1990 in connection with the sale of Riley Stoker Corporation, a former subsidiary. During the quarter ended December 31, 2002, Ashland increased its reserve for asbestos claims by \$390 million to cover litigation defense and claim settlement costs expected to be paid through December 2012. Because insurance provides reimbursements for most of these costs and coverage-in-place agreements exist with the insurance companies that provide substantially all of the coverage currently being accessed, the increase in the asbestos reserve was offset in part by probable insurance recoveries valued at \$235 million. The resulting \$155 million pretax charge to income, net of deferred income tax benefits of \$60 million, was reflected as an after-tax loss from discontinued operations of \$95 million in the Statement of Consolidated Income for the three months ended December 31, 2002. Additional reserves have been provided since then to maintain the reserve to cover the expected costs on a rolling ten-year basis. See Note F for further discussion of Ashland's asbestos-related litigation.

On August 29, 2003, Ashland sold the net assets of its Electronic Chemicals business and certain related subsidiaries in a transaction valued at approximately \$300 million before tax. Electronic Chemicals was a part of Ashland Specialty Chemical, providing ultra pure chemicals and other products and services to the worldwide semiconductor industry, with revenues of \$215 million in 2003, \$217 million in 2002 and \$212 million in 2001. The sale reflects Ashland's strategy to optimize its business mix and focus greater attention on the remaining chemical and transportation construction operations where it can achieve strategic advantage. Ashland's after-tax proceeds were used primarily to reduce debt. All assets and liabilities of Electronic Chemicals are classified as current in the December 31, 2002 balance sheet. Assets of \$201 million were composed of current assets of \$54 million, investments and other assets of \$23 million, and property, plant and equipment of \$124 million. Liabilities of \$34 million were composed of current liabilities of \$13 million.

Components of amounts reflected in the income statements related to discontinued operations are presented in the following table.

	Th	ths ended er 31			
(In millions)		2003		2002	
PRETAX INCOME (LOSS) FROM DISCONTINUED OPERATIONS Reserves for asbestos-related litigation Electronic Chemicals INCOME TAXES	\$	(7)	\$	(155) 5	
Reserves for asbestos-related litigation Electronic Chemicals		2		60 (1)	
RESULTS FROM DISCONTINUED OPERATIONS (NET OF INCOME TAXES)	\$	(5)	\$	(91)	

## NOTE C - UNCONSOLIDATED AFFILIATES

Separate financial statements for MAP required by Rule 3-09 of Regulation S-X will be filed as an amendment to Ashland's Annual Report on Form 10-K within 90 days after the end of MAP's fiscal year, which ended December 31, 2003. Unaudited income statement information for MAP is shown below.

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ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE C - UNCONSOLIDATED AFFILIATES (CONTINUED)

MAP is organized as a limited liability company that has elected to be taxed as a partnership. Therefore, the parents are responsible for income taxes applicable to their share of MAP's taxable income. The net income reflected below for MAP does not include any provision for income taxes that will be incurred by its parents.

## NOTE D - LEASES AND OTHER COMMITMENTS

#### LEASES

Under various operating leases, Ashland has guaranteed the residual value of the underlying property that had an unamortized cost totaling \$99 million at December 31, 2003. If Ashland had cancelled those leases at that date, its maximum obligations under the residual value guarantees would have amounted to \$86 million. Ashland does not expect to incur any significant charge to earnings under these guarantees, \$19 million of which relates to real estate. These lease agreements are with unrelated third party lessors and Ashland has no additional contractual or other commitments to any party to the leases.

## OTHER COMMITMENTS

Ashland has guaranteed 38% of MAP's payments for certain crude oil purchases, up to a maximum guarantee of \$95 million. At December 31, 2003, Ashland's contingent liability under this guarantee amounted to \$62 million. Although Ashland has not made and does not expect to make any payments under this guarantee, it has recorded the fair value of the guarantee obligation, which is not significant.

## NOTE E - EMPLOYEE BENEFIT PLANS

The following table details the components of pension and other postretirement benefit costs.

	J	Pension benefits				Other postretirement benefits		
(In millions)		2003		2002		2003		2002
THREE MONTHS ENDED DECEMBER 31 Service cost Interest cost Expected return on plan assets Other amortization and deferral	\$	12 17 (15) 7	\$	9 14 (11) 7	\$	4 6 - (4)	\$	3 6 - (2)
	\$ ===:	21	\$	19	\$	6	\$	7

Presently, Ashland anticipates contributing \$120 million to its pension plans during fiscal 2004. As of December 31, 2003, \$54 million of contributions have been made.

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE E - EMPLOYEE BENEFIT PLANS (CONTINUED)

On January 12, 2004, the Financial Accounting Standards Board issued Staff Position No. FAS 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003." In accordance with that Staff Position, Ashland has elected to defer the impact of the Medicare Prescription Drug, Improvement and Modernization Act of 2003 (Act) until authoritative guidance on the accounting is issued. As a result, the accumulated postretirement benefit obligation or net periodic postretirement benefit costs in the financial statements or accompanying notes do not reflect the effects of the Act, which are not yet reasonably determinable.

## NOTE F - LITIGATION, CLAIMS AND CONTINGENCIES

## ASBESTOS-RELATED LITIGATION

Ashland is subject to liabilities from claims alleging personal injury caused by exposure to asbestos. Such claims result primarily from indemnification obligations undertaken in 1990 in connection with the sale of Riley Stoker Corporation (Riley), a former subsidiary. Although Riley was neither a producer nor a manufacturer of asbestos, its industrial boilers contained some asbestos-containing components provided by other companies.

A summary of asbestos claims activity follows. Because claims are frequently filed and settled in large groups, the amount and timing of settlements, as well as the number of open claims, can fluctuate significantly from period to period.

	Three mon Decemb		Years	ended September	30
(In thousands)	2003	2002	2003	2002	2001
Open claims - beginning of period New claims filed Claims settled Claims dismissed	198 7 (2) (5)	160 22 (3) (8)	160 66 (7) (21)	167 45 (15) (37)	118 52 (2) (1)
Open claims - end of period	198 =======	171 =======	198 =======	160 =======	167 =======

Since October 1, 2000, Riley has been dismissed as a defendant in 71% of the resolved claims. Amounts spent on litigation defense and claim settlements totaled \$13 million for the quarter ended December 31, 2003, compared to \$17 million for the quarter ended December 31, 2002, and annual costs of \$45 million in 2003, \$38 million in 2002 and \$15 million in 2001.

During the December 2002 quarter, Ashland increased its reserve for litigation defense and claim settlement costs related to asbestos claims by \$390 million. After that increase, Ashland's asbestos reserve covered the costs expected to be paid through December 2012, and additional reserves have been provided since then to maintain the reserve to cover the expected costs on a rolling ten-year basis. Prior to December 31, 2002, the asbestos reserve was based on the estimated costs that would be incurred to settle open claims. The estimates of future asbestos claims and related costs were developed with the assistance of Hamilton, Rabinovitz & Alschuler, Inc. (HR&A), nationally recognized experts in that field. Reflecting the additional provisions, Ashland's reserve for asbestos claims on an undiscounted basis amounted to \$612 million at December 31, 2003, compared to \$575 million at December 31, 2002.

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## NOTE F - LITIGATION, CLAIMS AND CONTINGENCIES (CONTINUED)

The methodology used by HR&A to project future asbestos costs was based largely on Ashland's recent experience, including claim-filing and settlement rates, disease mix, open claims, and litigation defense and claim settlement costs. Ashland's claim experience was compared to the results of previously conducted epidemiological studies estimating the number of people likely to develop asbestos-related diseases. Those studies were undertaken in connection with national analyses of the population expected to have been exposed to asbestos. Using that information, HR&A estimated the number of future claims that would be filed, as well as the related costs that would be incurred in resolving those claims.

Projecting future asbestos costs is subject to numerous variables that are extremely difficult to predict. In addition to the significant uncertainties surrounding the number of claims that might be received, other variables include the type and severity of the disease alleged by each claimant, the long latency period associated with asbestos exposure, dismissal rates, costs of medical treatment, the impact of bankruptcies of other companies that are co-defendants in claims, uncertainties surrounding the litigation process from jurisdiction to jurisdiction and from case to case, and the impact of potential changes in legislative or judicial standards. Furthermore, any predictions with respect to these variables are subject to even greater uncertainty as the projection period lengthens. In light of these inherent uncertainties, Ashland believes that ten years is the most reasonable period for recognizing a reserve for future costs, and that costs that might be incurred after that period are not reasonably estimable.

Ashland has insurance coverage for most of the litigation defense and claim settlement costs incurred in connection with its asbestos claims, and coverage-in-place agreements exist with the insurance companies that provide substantially all of the coverage currently being accessed. As a result, increases in the asbestos reserve have been largely offset by probable insurance recoveries. The amounts not recoverable are generally due from insurers that are insolvent, rather than as a result of uninsured claims or the exhaustion of Ashland's insurance coverage.

Ashland retained the services of Tillinghast-Towers Perrin to assist management in the estimation of probable insurance recoveries. Such recoveries are based on assumptions and estimates surrounding the available insurance coverage; one assumption of which is that all solvent insurance carriers remain solvent. Although coverage limits are resolved in the coverage-in-place agreement with Equitas Limited (Equitas) and other London companies, which collectively provide a significant portion of Ashland's insurance coverage for asbestos claims, there is a disagreement with these companies over the timing of recoveries. The resolution of this disagreement could have a material effect on the value of insurance recoveries from those companies. In estimating the value of future recoveries, Ashland has used the least favorable interpretation of this agreement, which results in a significant discount being applied to value those recoveries. Ashland will continue to apply this methodology until such time as the disagreement is resolved.

At December 31, 2003, Ashland's receivable for recoveries of litigation defense and claim settlement costs from its insurers amounted to \$433 million, of which \$34 million relates to costs previously paid. Receivables from insurance companies amounted to \$427 million at December 31, 2002. About 35% of the estimated receivables from insurance companies at December 31, 2003, are expected to be due from Equitas and other London companies. Of the remainder, over 90% is expected to come from companies or groups that are rated A or higher by A. M. Best.

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ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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NOTE F - LITIGATION, CLAIMS AND CONTINGENCIES (CONTINUED)

#### **ENVIRONMENTAL PROCEEDINGS**

Ashland is subject to various federal, state and local environmental laws and regulations that require environmental assessment or remediation efforts (collectively environmental remediation) at multiple locations. At December 31, 2003, such locations included 102 waste treatment or disposal sites where Ashland has been identified as a potentially responsible party under Superfund or similar state laws, approximately 135 current and former operating facilities (including certain operating facilities conveyed to MAP) and about 1,220 service station properties. Ashland's reserves for environmental remediation amounted to \$173 million at December 31, 2003, and \$175 million at December 31, 2002. Such amounts reflect Ashland's estimates of the most likely costs that will be incurred over an extended period to remediate identified conditions for which the costs are reasonably estimable, without regard to any third-party recoveries. Engineering studies, probability techniques, historical experience and other factors are used to identify and evaluate remediation alternatives and their related costs in determining the estimated reserves for environmental remediation.

Environmental remediation reserves are subject to numerous inherent uncertainties that affect Ashland's ability to estimate its share of the costs. Such uncertainties involve the nature and extent of contamination at each site, the extent of required cleanup efforts under existing environmental regulations, widely varying costs of alternate cleanup methods, changes in environmental regulations, the potential effect of continuing improvements in remediation technology, and the number and financial strength of other potentially responsible parties at multiparty sites. Ashland regularly adjusts its reserves as environmental remediation continues.

No individual remediation location is material to Ashland as its largest reserve for any site is less than 10% of the remediation reserve. As a result, Ashland's exposure to adverse developments with respect to any individual site is not expected to be material, and these sites are in various stages of ongoing remediation. Although environmental remediation could have a material effect on results of operations if a series of adverse developments occurs in a particular quarter or fiscal year, Ashland believes that the chance of such developments occurring in the same quarter or fiscal year is remote.

## OTHER LEGAL PROCEEDINGS

In addition to the matters described above, there are various claims, lawsuits and administrative proceedings pending or threatened against Ashland and its current and former subsidiaries. Such actions are with respect to commercial matters, product liability, toxic tort liability, and other environmental matters, which seek remedies or damages, some of which are for substantial amounts. While these actions are being contested, their outcome is not predictable.

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES

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INFORMAT	ION	BY I	NDUSTRY	SEGMEN	ΙT	

	Three mon Decem	ths ended ber 31
(In millions)	2003	2002
REVENUES		
Sales and operating revenues		
APAC	\$ 650	\$ 558
Ashland Distribution	696	637
Ashland Specialty Chemical	311	283
Valvoline	290	281
Intersegment sales Ashland Distribution	(5)	(5)
Ashland Specialty Chemical	(19)	(16)
ASILIANU Specialty Chemical	(19)	(10)
	1,923	1,738
Equity income	1,010	27.00
APAC	4	2
Ashland Specialty Chemical	2	2
Refining and Marketing	32	31
	38	35
Other income		
APAC	4	3
Ashland Distribution	5	10
Ashland Specialty Chemical Valvoline	2 1	3 1
Refining and Marketing	(1)	
Corporate	2	1
ool politice		
	13	18
	\$ 1,974	\$ 1,791
	========	========
OPERATING INCOME  APAC	Φ 20	Φ.
ASALAND Distribution	\$ 30	\$ -
Ashland Specialty Chemical	13 23	9 13
Valvoline	23	13 15
Refining and Marketing (1)	26	24
Corporate	(20)	(29)
	\$ 92	\$ 32
	========	=======

<sup>(1)</sup> Includes Ashland's equity income from MAP, amortization related to Ashland's excess investment in MAP, and other activities associated with refining and marketing.

INFORMATION BY INDUSTRY SEGMENT

	Т	Three months ended December 31		
		2003		2002
OPERATING INFORMATION				
APAC				
Construction backlog at December 31 (millions) (1)	\$	1,659	\$	1,697
Net construction job revenues (millions) (2)	\$	366	\$	304
Hot-mix asphalt production (million tons)		8.4		7.1
Aggregate production (million tons)		6.8		7.1
Ready-mix concrete production (million cubic yards)		. 5		.5
Ashland Distribution (3)				
Sales per shipping day (millions)	\$	11.2	\$	10.3
Gross profit as a percent of sales		14.9%		15.9%
Ashland Specialty Chemical (3)				
Sales per shipping day (millions)	\$	5.0	\$	4.6
Gross profit as a percent of sales		33.5%		34.9%
Valvoline				
Lubricant sales (million gallons)		43.7		44.3
Premium lubricants (percent of U.S. branded volumes)		19.3%		16.9%
Refining and Marketing (4)				
Refinery runs (thousand barrels per day)				
Crude oil refined		899		831
Other charge and blend stocks		184		163
Refined product yields (thousand barrels per day)				
Gasoline		612		565
Distillates		296		278
Asphalt		68		64
Other		116		90
Total	-	1,092		997
Refined product sales (thousand barrels per day) (5)		1,355		1,306
Refining and wholesale marketing margin (per barrel) (6)	\$	1.71	\$	1.93
Speedway SuperAmerica (SSA)	\$	1./1	Ψ	1.33
Retail outlets at December 31		1,775		2,006
Gasoline and distillate sales (million gallons)		806		897
Gross margin - gasoline and distillates (per gallon)	\$	.1145	\$	.1010
Merchandise sales (millions) (7)	\$	547	\$	583
Merchandise margin (as a percent of sales)	\$	24.8%	Ψ	24.1%
merchandise margin (as a percent or sales)		24.8%		∠4.1%

Includes APAC's proportionate share of the backlog unconsolidated joint ventures. (1)

Total construction job revenues, less subcontract costs.

(2) (3) Sales are defined as sales and operating revenues. Gross profit is defined as sales and operating revenues, less cost of sales and operating expenses, and depreciation and amortization relative to manufacturing assets.

(4) Amounts represent 100% of MAP's operations, in which Ashland owns a 38% interest.

Total average daily volume of all refined product sales to MAP's wholesale, branded and retail (SSA) customers.

Sales revenue less cost of refinery inputs, purchased products and (5) (6)

manufacturing expenses, including depreciation.

(7) Effective January 1, 2003, SSA adopted EITF 02-16, a Customer (Including a Reseller) for Certain Consideration Received from a Vendor," which requires rebates from vendors to be recorded as reductions to cost of sales. Rebates from vendors recorded in SSA merchandise sales for periods prior to January 1, 2003 have not been restated and included \$46 million in the three months ended December 31, 2002.

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS

#### RESULTS OF OPERATIONS

Ashland reported net income of \$34 million for the quarter ended December 31, 2003, compared to a net loss of \$92 million for the quarter ended December 31, 2002. Ashland's income from continuing operations amounted to \$39 million for the quarter ended December 31, 2003, compared to a loss of \$1 million for the quarter ended December 31, 2002. Results from discontinued operations, consisting primarily of charges for asbestos liabilities, accounted for the difference in net income and income from continuing operations.

Ashland's performance during the December 2003 quarter was very encouraging to management. As the first quarter performance shows, Ashland is growing sales volumes while lowering selling, general and administrative expenses. The overall performance of Ashland's wholly owned businesses demonstrates the strength of the corporate strategy. Ashland Paving And Construction, Inc. (APAC), Ashland Distribution, Ashland Specialty Chemical, and Valvoline continued to lower fixed costs and increase revenues. APAC also benefited from closer-to-normal weather, which enabled construction efficiencies and higher asphalt production. An analysis of operating income by industry segment follows.

#### APAC

APAC reported operating income of \$30 million for the December 2003 quarter, compared to near break-even results for the December 2002 quarter. In many of the states in which APAC operates, rainfall during the December 2002 quarter was among the highest levels on record. In addition to hampering the overall level of construction activity, the weather conditions resulted in significant levels of rework and created significant inefficiencies in completing the construction work performed. Reflecting more normal weather conditions in the December 2003 quarter, net construction job revenues (total construction job revenues, less subcontract costs) increased 20% from the prior year period, while production of hot-mix asphalt increased 18%. Aggregate production declined 4%, due in part to the completion of a major highway job, which consumed a large quantity of aggregate during its construction. Lower equipment costs coupled with the positive impact of other cost-reduction efforts also contributed to APAC's improved performance. Construction backlog, or jobs awarded but not yet completed, was \$1.7 billion at December 31, 2003, a level comparable to a year ago.

APAC will continue to focus on improving its operating performance in fiscal 2004. As was recently announced, Garry M. Higdem was named senior vice president of Ashland Inc. and president of APAC effective January 12, 2004. Higdem will utilize his background in construction management, large projects and branch operations to continue APAC's strategic progress to leverage its strong construction capabilities with both small and large projects.

## ASHLAND DISTRIBUTION

Ashland Distribution reported operating income of \$13 million for the December 2003 quarter, a 44% improvement compared to \$9 million for the December 2002 quarter. Successful efforts to lower costs contributed to the improvement. Ashland Distribution also demonstrated its ability to grow faster than its markets, with sales per shipping day up 9% and sales volumes up 6%. The favorable effects of the higher sales were partially offset by a lower gross profit percentage, reflecting lower margins across all business units. Income from litigation settlements and asset sales amounted to \$2 million in the December 2003 quarter compared to \$6 million in the December 2002 quarter.

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS

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## ASHLAND SPECIALTY CHEMICAL

Operating income for Ashland Specialty Chemical was \$23 million in the December 2003 quarter, a 77% improvement over the \$13 million reported for the December 2002 quarter. Results from the thermoset core businesses (Casting Solutions, Composite Polymers, Specialty Polymers and Adhesives, and Maleic Anhydride) increased 32%, while the water treatment core businesses (Drew Industrial and Drew Marine) increased 29%. These increases were driven by improved sales volumes, due in part to Specialty Chemical's continuing penetration of high value markets, such as foundry sleeves, cultured marble for the construction industry, clear label adhesives and pathogen control in waterborne systems. The favorable effects of higher sales volumes were partially offset by lower gross profit percentages, reflecting higher raw material costs. Most noticeable were the steady increases in styrene prices since May 2003 and butane prices since April 2003. Styrene is a major component of unsaturated polyester resins and butane is the feedstock for maleic anhydride.

## VALVOLINE

Valvoline reported a record December quarter with operating income of \$20 million, a 33% improvement over the \$15 million reported in the December 2002 quarter. Valvoline-branded lubricant sales volumes improved 5% on the strength of a 20% increase in sales volumes for premium products (MaxLife, Durablend and SynPower). Valvoline Instant Oil Change (VIOC) had its best quarter ever. VIOC's operating income rose 49% due in part to a 9% increase in revenues from transmission, cooling, fuel and air quality system services and a 7% increase in premium lubricant oil changes.

#### REFINING AND MARKETING

Operating income from Refining and Marketing, which consists primarily of equity income from Ashland's 38% ownership interest in MAP, amounted to \$26 million for the quarter ended December 31, 2003, compared to \$24 million for the December 2002 quarter. Equity income from MAP's refining and wholesale marketing operations declined \$4 million, due to a sharp increase in crude oil costs during December, which resulted in lower margins, particularly in MAP's primary Midwest market. The effects of the resulting 22 cents per barrel decline in MAP's refining and wholesale marketing margin were partially offset by the impact of higher refinery throughput. Less planned maintenance during the December 2003 quarter enabled MAP to process about 8 million more barrels of crude oil and other feedstocks. The increased throughput and lower expenses resulted in a \$5 million increase in equity income from MAP's transportation operations. Equity income from MAP's retail operations (Speedway SuperAmerica and a 50% interest in the Pilot Travel Centers joint venture) increased \$1 million, due to the net effects of higher product and merchandise margins, partially offset by lower volumes reflecting the sale of SSA's southern stores in the June 2003 quarter.

## CORPORATE

Corporate expenses amounted to \$20 million in the quarter ended December 31, 2003, compared to \$29 million in the December 2002 quarter. The decrease reflects an \$8 million charge in the December 2002 quarter for severance and other transition costs related to Ashland's program to reduce general and administrative costs.

## NET INTEREST AND OTHER FINANCIAL COSTS

Net interest and other financial costs declined to \$30 million in the December 2003 quarter, compared to \$32 million in the December 2002 quarter, reflecting a reduction in the average level of debt outstanding.

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ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS

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## DISCONTINUED OPERATIONS

As described in Notes B and F to the Condensed Consolidated Financial Statements, Ashland's results from discontinued operations include charges associated with estimated future asbestos liabilities less probable insurance recoveries, as well as net income from the discontinued operations of its Electronic Chemicals business. Such amounts are summarized below.

	Th	Three months ended December 31			
(In millions)		2003		2002	
PRETAX INCOME (LOSS) FROM DISCONTINUED OPERATIONS Reserves for asbestos-related litigation Electronic Chemicals INCOME TAXES Reserves for asbestos-related litigation Electronic Chemicals	\$	(7) - 2 -	\$	(155) 5 60 (1)	
RESULTS FROM DISCONTINUED OPERATIONS (NET OF INCOME TAXES)	\$	(5)	\$	(91)	

#### FINANCIAL POSITION

## LIOUIDITY

Cash flows from operations, a major source of Ashland's liquidity, amounted to \$68 million for the three months ended December 31, 2003, compared to \$55 million for the three months ended December 31, 2002. Cash distributions from MAP amounting to \$146 million in the 2003 period compared to \$82 million in the 2002 period. Partially offsetting this increase were \$54 million in contributions to Ashland's pension plans in the December 2003 quarter, compared to no such contributions in the December 2002 quarter. Ashland's cash flows from operations exceeded its capital requirements for net property additions and dividends by \$4 million for the three months ended December 31, 2003.

Ashland's financial position has enabled it to obtain capital for its financing needs and to maintain investment grade ratings on its senior debt of Baa2 from Moody's and BBB from Standard & Poor's (S&P). In August 2003, S&P revised its outlook on Ashland to negative from stable, and lowered Ashland's commercial paper rating to A-3 from A-2. This action materially restricts, and could at times eliminate, the availability of the commercial paper market to Ashland. Ashland has two revolving credit agreements providing for up to \$350 million in borrowings. Although Ashland borrowed \$175 million under these agreements to repay commercial paper shortly after the S&P downgrade, the revolving credit agreements were not used during the quarter ended December 31, 2003. While the revolving credit agreements contain covenants limiting new borrowings based on Ashland's stockholders' equity, these agreements would have permitted an additional \$1.8 billion of borrowings at December 31, 2003. Additional permissible borrowings are increased (decreased) by 150% of any increase (decrease) in stockholders' equity.

At December 31, 2003, working capital (excluding debt due within one year) amounted to \$763 million, compared to \$703 million at September 30, 2003, and \$827 million at December 31, 2002. The amount at December 31, 2002 included net assets of \$167 million of the discontinued Electronic Chemical operations held for sale. Ashland's working capital is affected by its use of the LIFO method of inventory valuation. That method valued inventories below their replacement costs by \$78 million at December 31, 2003 and September 30, 2003, and \$63 million at December 31, 2002. Liquid assets (cash, cash equivalents and

ASHLAND INC. AND CONSOLIDATED SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS

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## LIQUIDITY (CONTINUED)

accounts receivable) amounted to 94% of current liabilities at December 31, 2003, compared to 92% at September 30, 2003, and 81% at December 31, 2002.

#### CAPITAL RESOURCES

For the three months ended December 31, 2003, property additions amounted to \$53 million, compared to \$23 million for the same period last year. The increase reflects a \$33 million buyout of an operating lease for a portion of the buildings on Ashland's Dublin, Ohio campus. Ashland anticipates meeting its remaining 2003 capital requirements for property additions and dividends from internally generated funds.

Ashland's debt level amounted to \$1.6 billion at December 31 and September 30, 2003, and \$1.8 billion at December 31, 2002. Debt as a percent of capital employed amounted to 40.4% at December 31, 2003, compared to 41.7% at September 30, 2003, and 46.8% at December 31, 2002. At December 31, 2003, Ashland's debt included \$33 million of floating-rate obligations, and the interest rates on an additional \$183 million of fixed-rate, medium-term notes were effectively converted to floating rates through interest rate swap agreements. In addition, Ashland's costs under its sale of receivables program and various operating leases are based on the floating-rate interest costs on \$181 million of third-party debt underlying those transactions. As a result, Ashland was exposed to fluctuations in short-term interest rates on \$397 million of debt obligations at December 31, 2003.

## ASBESTOS-RELATED LITIGATION AND ENVIRONMENTAL REMEDIATION

For a discussion of Ashland's asbestos-related litigation and environmental remediation matters, see Note F to the Condensed Consolidated Financial Statements.

## FORWARD LOOKING STATEMENTS

Management's Discussion and Analysis (MD&A) contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, with respect to various information in the Results of Operations, Capital Resources, Asbestos-Related Litigation and Environmental Remediation sections of this MD&A. Estimates as to operating performance, earnings, and scope and effect of asbestos and environmental liabilities are based upon a number of assumptions, including those mentioned in MD&A. Such estimates are also based upon internal forecasts and analyses of current and future market conditions and trends, management plans and strategies, weather, operating efficiencies and economic conditions, such as prices, supply and demand, cost of raw materials, and legal proceedings and claims (including asbestos and environmental matters). Although Ashland believes its expectations are based on reasonable assumptions, it cannot assure the expectations reflected in MD&A will be achieved. This forward-looking information may prove to be inaccurate and actual results may differ significantly from those anticipated if one or more of the underlying assumptions or expectations proves to be inaccurate or is unrealized, or if other unexpected conditions or events occur. Other factors and risks affecting Ashland are contained in Risks and Uncertainties in Note A to the Consolidated Financial Statements in Ashland's Annual Report on Form 10-K for the fiscal year ended September 30, 2003. Ashland undertakes no obligation to subsequently update or revise these forward-looking statements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Ashland's market risk exposure at December 31, 2003 is generally consistent with the types and amounts of market risk exposures presented in Ashland's Annual Report on Form 10-K for the fiscal year ended September 30, 2003.

## ITEM 4. CONTROLS AND PROCEDURES

- (a) As of the end of the period covered by this quarterly report, Ashland, under the supervision and with the participation of its management, including Ashland's Chief Executive Officer and its Chief Financial Officer, evaluated the effectiveness of Ashland's disclosure controls and procedures pursuant to Rule 13a-15(b) and 15d-15(b) promulgated under the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the disclosure controls and procedures were effective.
- (b) There were no significant changes in Ashland's internal control over financial reporting, or in other factors, that occurred during the period covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, Ashland's internal control over financial reporting.

## ITEM 1. LEGAL PROCEEDINGS

ENVIRONMENTAL PROCEEDINGS - (1) Under the federal Comprehensive Environmental Response Compensation and Liability Act (as amended) and similar state laws, Ashland may be subject to joint and several liability for clean-up costs in connection with alleged releases of hazardous substances at sites where it has been identified as a "potentially responsible party" ("PRP"). As of December 31, 2003, Ashland had been named a PRP at 102 waste treatment or disposal sites. These sites are currently subject to ongoing investigation and remedial activities, overseen by the United States Environmental Protection Agency ("USEPA") or a state agency, in which Ashland is typically participating as a member of a PRP group. Generally, the type of relief sought includes remediation of contaminated soil and/or groundwater, reimbursement for past costs of site clean-up and administrative oversight, and/or long-term monitoring of environmental conditions at the sites. The ultimate costs are not predictable with assurance. For additional information regarding environmental matters and reserves, see Note F to the Condensed Consolidated Financial Statements in this quarterly report on Form 10-Q.

(2) On May 13, 2002, Ashland entered into a plea agreement with the U.S. Attorney's Office for the District of Minnesota and the Environmental Crimes Section of the U.S. Department of Justice regarding a May 16, 1997 sewer fire at the St. Paul Park, Minnesota refinery, which is now owned by MAP. As part of the plea agreement, Ashland entered guilty pleas to two federal misdemeanors, paid a \$3.5 million fine related to violations of the Clean Air Act ("CAA"), paid \$3.55 million as restitution to the employees injured in the fire, and paid \$200,000 as restitution to the responding rescue units. Ashland also agreed to complete certain upgrades to the St. Paul Park refinery's process sewers, junction boxes and drains to meet standards established by Subpart QQQ of the New Source Performance Standards of the CAA (the "Refinery Upgrades").

In addition, as part of the plea agreement, Ashland entered into a deferred prosecution agreement, wherein prosecution of a separate count of the indictment charging Ashland with violating Subpart QQQ was deferred for four years. The deferred prosecution agreement provides that if Ashland satisfies the terms and conditions of the plea agreement and completes the Refinery Upgrades, the deferred prosecution agreement will terminate and the United States will dismiss that count with prejudice. If, however, it is determined by the court that Ashland willfully violated any term or condition of the plea agreement during the deferral period, the United States may re-initiate prosecution of the deferred count of the indictment, using an admission made by Ashland for purposes of the plea agreement that Ashland knowingly operated the St. Paul Park refinery in violation of certain Subpart QQQ standards.

As part of its sentence, Ashland was placed on probation for five years. The primary condition of probation is an obligation not to commit future federal, state, or local crimes. If Ashland were to commit such a crime, it would be subject not only to prosecution for that new violation, but the government could also seek to revoke Ashland's probation. The probation office has retained an independent environmental consultant to review and monitor Ashland's compliance with applicable environmental requirements and the terms and conditions of probation. The court also included other customary terms and restrictions of probation in its probation order.

(3) Pursuant to a 1988 RCRA Administrative Consent Order ("Consent Order"), Ashland is remediating soil and groundwater at a former chemical distribution facility site in Lansing, Michigan. The USEPA has asserted that Ashland has not complied with certain provisions of the Consent Order and, although Ashland disputes this assertion, Ashland and the USEPA have agreed to resolve the dispute. Ashland has agreed to payment of a \$650,000 penalty, pending agreement on settlement terms and conditions. Ashland is continuing to work with the USEPA to define Ashland's continuing obligations under the Consent Order. No formal penalty proceeding has been initiated.

ASBESTOS-RELATED LITIGATION - For additional information regarding liabilities arising from asbestos-related litigation, see Note F to the Condensed Consolidated Financial Statements in this quarterly report on Form 10-0.

SHAREHOLDER DERIVATIVE LITIGATION - On August 16, 2002, Central Laborers' Pension Fund, derivatively as a shareholder of Ashland, instituted an action in the Circuit Court of Kentucky in Kenton County against Ashland's then-serving Board of Directors. On motion of Ashland and the other defendants, the case was removed to the United States District Court, Eastern District of Kentucky, Covington Division. Plaintiff has moved to remand the case to the state court. The action is purportedly filed on behalf of Ashland, and asserts the following causes of action against the Directors: breach of fiduciary duty, abuse of control, gross mismanagement, and waste of corporate assets. The suit also names Paul W. Chellgren, the then-serving Chief Executive Officer and Chairman of the Board, and James R. Boyd, former Senior Vice President and Group Operating Officer, as individual defendants, and it seeks to recover an unstated sum from them individually alleging unjust enrichment from various transactions completed during their tenure with Ashland. The suit further seeks an unspecified sum from Mr. Chellgren individually based upon alleged usurpation of corporate opportunities. The suit also names J. Marvin Quin, Ashland's Chief Financial Officer, as well as three former employees of Ashland's wholly-owned subsidiary, APAC, as individual defendants and alleges that they participated in the preparation and filing of false financial statements during fiscal years 1999 - 2001. The suit further names Ernst & Young LLP ("E&Y"), as a defendant, alleging professional accounting malpractice and negligence in the conduct of its audit of Ashland's 1999 and 2000 financial statements, respectively, as well as alleging that E&Y aided and abetted the individual defendants in their alleged breach of duties. The complaint seeks to recover, jointly and severally, from defendants an unstated sum of compensatory and punitive damages. The complaint seeks equitable and/or injunctive relief to avoid continuing harm from alleged ongoing illegal a

OTHER LEGAL PROCEEDINGS - In addition to the matters described above, there are various claims, lawsuits and administrative proceedings pending or threatened against Ashland and its current and former subsidiaries. Such actions are with respect to commercial matters, product liability, toxic tort liability, and other environmental matters, which seek remedies or damages, some of which are for substantial amounts. While these actions are being contested, their outcome is not predictable.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

- (a) Ashland's Annual Meeting of Shareholders was held on January 29, 2004 at the Metropolitan Club, 50 E. RiverCenter Boulevard, Covington, Kentucky at 10:30 a.m.
- (b) Ashland's shareholders at said meeting elected four directors (Ernest H. Drew, Mannie L. Jackson, Theodore M. Solso and Michael J. Ward) to serve a three-year term.

	Vot	tes
	Affirmative	Withheld
Ernest H. Drew	60,050,247	1,303,734
Mannie L. Jackson	59,924,937	1,429,044
Theodore M. Solso	60,065,095	1,288,886
Michael J. Ward	58,516,407	2,837,574

Directors who continued in office: Bernadine P. Healy, M.D., James J. O'Brien, W. L. Rouse, Roger W. Hale, Patrick F.Noonan, Jane C. Pfeiffer and George A. Schaefer, Jr.

(c) Ashland's shareholders at said meeting ratified the appointment of E&Y as independent auditors for fiscal year 2004 by a vote of 58,537,728 affirmative, to 2,313,206 negative and 503,047 abstention votes.

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits
  - -----
- 12 Computation of Ratio of Earnings to Fixed Charges.
- 31.1 Certificate of James J. O'Brien, Chief Executive Officer of Ashland pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350.
- 31.2 Certificate of J. Marvin Quin, Chief Financial Officer of Ashland pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, U.S.C. Section 1350.
- 32 Certificate of James J. O'Brien, chief Executive Officer of Ashland, and J. Marvin Quin, Chief Financial Officer of Ashland, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- (b) Reports on Form 8-K

During the quarter ended December 31, 2003, and between such date and the filing of this quarterly report on Form 10-Q, Ashland furnished the following reports on Form 8-K:

- (1) A report on Form 8-K dated October 1, 2003 containing a Regulation FD disclosure.
- (2) A report on Form 8-K dated October 21, 2003 reporting Ashland's fourth quarter and fiscal 2003 results.
- (3) A report on Form 8-K dated October 23, 2003 containing a Regulation FD disclosure.
- (4) A report on Form 8-K dated November 26, 2003, as amended by a Form 8-K/A dated November 26, 2003, containing a Regulation FD disclosure.
- (5) A report on Form 8-K dated December 12, 2003 containing a Regulation FD disclosure.
- (6) A report on Form 8-K dated December 19, 2003 containing a Regulation FD disclosure.
- (7) A report on Form 8-K dated January 7, 2004 announcing that Garry M. Higdem was named to succeed David J. D'Antoni as President of Ashland Paving And Construction, Inc.
- (8) A report on Form 8-K dated January 26, 2004 containing a Regulation FD disclosure.
- (9) A report on Form 8-K dated January 26, 2004 reporting Ashland's first quarter fiscal 2004 results.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Ashland In	c.
(Registran	t)

Date: February 12, 2004 /s/ J. Marvin Quin

J. Marvin Quin Senior Vice President and Chief Financial Officer (on behalf of the Registrant and as principal financial officer)

## EXHIBIT INDEX

Exhibit	
No.	Description
	-
12	Computation of Ratio of Earnings to Fixed Charges.
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32	Certificate of James J. O'Brien, Chief Executive Officer of Ashland, and J. Marvin Quin, Chief Financial Officer of Ashland, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, U.S.C. Section 1350.

## EXHIBIT 12

ASHLAND INC.

COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

(In millions)

	Years ended September 30							Three months ended December 31						
	1999		2000		2001		2002		2003		2002			2003
EARNINGS														
Income (loss) from continuing operations Income taxes Interest expense Interest portion of rental expense Amortization of deferred debt expense Distributions in excess of (less than) earnings of unconsolidated affiliates	\$ ===	283 188 141 34 1 (11) 	\$ ==:	272 179 189 39 2 (113) 568	\$ \$ ===	390 266 160 40 2 (91)	\$  \$ ==:	115 68 133 35 2 20  373	\$  \$ ===	94 44 121 33 2 (98)	\$ ===:	(1) 1 31 8 1 47  87	\$  \$ ===	39 23 28 8 1 110 209
FIXED CHARGES														
Interest expense Interest portion of rental expense Amortization of deferred debt expense	\$  \$ ===	141 34 1  176	\$  \$ ==:	189 39 2  230	\$	160 40 2  202	\$  \$ ==:	133 35 2  170 =======	\$  \$ ===	121 33 2  156	\$  \$ ====	31 8 1 40 =======	\$  \$ ===	28 8 1  37
RATIO OF EARNINGS TO FIXED CHARGES		3.61		2.47		3.80		2.19		1.26		2.18		5.65

#### CERTIFICATION

Statement Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer Regarding Facts and Circumstances Relating to Exchange Act Filings.

- I, James J. O'Brien, Chief Executive Officer of Ashland Inc., certify that:
- I have reviewed this quarterly report on Form 10-Q of Ashland Inc.;
- Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15(d)-15(e) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
- b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
- c) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 12, 2004

/s/ James J. O'Brien

Chief Executive Officer

#### CERTIFICATION

Statement Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer Regarding Facts and Circumstances Relating to Exchange Act Filings.

- I, J. Marvin Quin, Chief Financial Officer of Ashland Inc., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Ashland Inc.;
- 2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13(a)-15(e) and 15(d)-15(e) for the registrant and have:
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
- b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and
- c) Disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information;
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 12, 2004

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Ashland Inc. (the "Company") on Form 10-Q for the period ended December 31, 2003 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned, James J. O'Brien, Chief Executive Officer of the Company, and J. Marvin Quin, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of his knowledge, that:

- (1) The Report fully complies, in all material respects, with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods presented in the report.

The foregoing certification is provided soley for purposes of complying with the provisions of Section 906 of the Sarbanes-Oxley Act of 2002 and is not intended to be used or relied upon for any other purpose.

/s/ James J. O'Brien
James J. O'Brien
Chief Executive Officer
February 12, 2004

/s/ J. Marvin Quin J. Marvin Quin Chief Financial Officer February 12, 2004

A signed original of this written statement required by Section 906 has been provided to Ashland Inc. and will be retained by Ashland Inc. and furnished to the Securities and Exchange Commission or staff upon request.